
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K/A

AMENDMENT NO. 1 TO CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (date of earliest event reported):

March 3, 2004

HARVARD BIOSCIENCE, INC.

(Exact Name of Registrant as specified in its charter)

Delaware

(State or other jurisdiction
of incorporation)

000-31923

(Commission File Number)

04-3306140

(I.R.S. Employer
Identification No.)

84 October Hill Road, Holliston, MA 01746-1371

(Address of principal executive offices and zip code)

(508) 893-8999

(Registrant's telephone number, including area code)

Harvard Bioscience, Inc. ("Harvard Bioscience") hereby amends its Current Report on Form 8-K, dated March 3, 2004, in order to file the financial statements and pro forma financial information required by Item 7 of Form 8-K.

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS.

(a) FINANCIAL STATEMENTS OF BUSINESSES ACQUIRED.

Audited financial statements of KD Scientific, Inc., a Massachusetts corporation ("KD Scientific") as of and for the year ended December 31, 2003, are contained in Exhibit 99.2 attached hereto and are incorporated herein by reference.

(b) PRO FORMA FINANCIAL INFORMATION.

Unaudited pro forma financial information of Harvard Bioscience, Inc. for the year ended December 31, 2003 giving pro forma effect to the acquisition of KD Scientific, Inc., as if such acquisition was made on January 1, 2003, is contained in Exhibit 99.3 attached hereto and is incorporated herein by reference.

| EXHIBIT NO. | DESCRIPTION |
|-------------|---|
| *2.1 | Stock Purchase Agreement, dated as of March 3, 2004, by and among KD Scientific, Inc., Ken Dunne, and Harvard Bioscience, Inc. ** |
| 23.1 | Consent of KPMG LLP. |
| *99.1 | Press release dated March 3, 2004. |
| 99.2 | Audited financial statements of KD Scientific, Inc. as of and for the year ended December 31, 2003. |
| 99.3 | Unaudited pro forma financial information of Harvard Bioscience, Inc. for the year ended December 31, 2003 giving pro forma effect to the acquisition of KD Scientific, Inc., as if such acquisition was made on January 1, 2003. |

* Previously filed.

** Harvard Bioscience agrees to furnish supplementally to the Commission a copy of any omitted schedule or exhibit to this agreement upon request by the Commission.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By: /s/ SUSAN LUSCINSKI
Susan Luscinski
Chief Financial Officer

EXHIBIT INDEX

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* Previously filed.

** Harvard Bioscience agrees to furnish supplementally to the Commission a copy of any omitted schedule or exhibit to this agreement upon request by the Commission.

Independent Auditors' Consent

We consent to the incorporation by reference in the registration statements (No.'s 333-53848 and 333-104544) on Form S-8 of Harvard Bioscience, Inc., and subsidiaries of our report dated May 10, 2004, with respect to the balance sheet of KD Scientific, Inc., as of December 31, 2003, and the related statements of operations, shareholder's equity and cash flows for the year then ended, which report appears in the Form 8-K/A of Harvard Bioscience, Inc. filed May 17, 2004.

/s/ KPMG LLP

Boston, Massachusetts
May 14, 2004

KD SCIENTIFIC, INC.

Financial Statements

December 31, 2003

(With Independent Auditors' Report Thereon)

Independent Auditors' Report

The Shareholder
KD SCIENTIFIC, INC.:

We have audited the accompanying balance sheet of KD Scientific, Inc. (the "Company") as of December 31, 2003, and the related statements of operations, shareholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KD Scientific, Inc. as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

/s/ KPMG LLP

Boston, Massachusetts
May 10, 2004

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KD SCIENTIFIC, INC.

Balance Sheet
December 31, 2003**Assets**

| | |
|---|---------------------|
| Cash and cash equivalents | \$ 820,253 |
| Accounts receivable | 332,992 |
| Inventory, net | 189,445 |
| Prepaid expenses and other current assets | 9,863 |
| Total current assets and total assets | <u>\$ 1,352,553</u> |

Liabilities and Shareholder's Equity**Liabilities:**

| | |
|---|----------------|
| Accounts payable | \$ 130,284 |
| Accrued income taxes | 118,904 |
| Accrued professional fees | 19,982 |
| Other accrued expenses | 1,890 |
| Total current liabilities and total liabilities | <u>271,060</u> |

Commitments and contingencies

Shareholder's equity:

| | |
|--|---------------------|
| Common stock, par value \$1.00 per share; 200,000 shares authorized; 100 shares issued and outstanding | 100 |
| Retained earnings | 1,081,393 |
| Total shareholder's equity | <u>1,081,493</u> |
| Total liabilities and shareholder's equity | <u>\$ 1,352,553</u> |

See accompanying notes to financial statements.

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KD SCIENTIFIC, INC.

**Statement of Operations
Year ended December 31, 2003**

| | | |
|---|----|-----------|
| Revenues | \$ | 3,334,071 |
| Cost of revenues | | 1,225,354 |
| Gross profit | | 2,108,717 |
| Selling, general and administrative expenses | | 314,528 |
| Income from operations | | 1,794,189 |
| Interest income | | 3,270 |
| Income before income taxes | | 1,797,459 |
| Income tax expense | | 67,204 |
| Net income | \$ | 1,730,255 |
| Income per share, basic and diluted | \$ | 17,302.55 |
| Weighted average common shares, basic and diluted | | 100 |

See accompanying notes to financial statements.

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KD SCIENTIFIC, INC.

**Statement of Shareholder's Equity
Year ended December 31, 2003**

| | Common Stock | | Retained Earnings | Net Shareholder's Equity |
|------------------------------|--------------|--------|----------------------|--------------------------------|
| | Shares | Amount | | |
| Balance at December 31, 2002 | 100 | \$ 100 | \$ 647,538 | \$ 647,638 |
| Net income | — | — | 1,730,255 | 1,730,255 |
| Distributions to shareholder | — | — | (1,296,400) | (1,296,400) |
| Balance at December 31, 2003 | 100 | \$ 100 | \$ 1,081,393 | \$ 1,081,493 |

See accompanying notes to financial statements.

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KD SCIENTIFIC, INC.

**Statement of Cash Flows
Year ended December 31, 2003**

| | |
|---|--------------|
| Cash flows from operating activities: | |
| Net income | \$ 1,730,255 |
| Adjustments to reconcile net income to net cash provided by operating activities: | |
| Changes in operating assets and liabilities: | |
| Accounts receivable | 8,478 |
| Inventory | 149,741 |
| Prepaid expenses and other current assets | (1,726) |
| Accounts payable | 116,286 |
| Accrued pension costs | (425,849) |
| Accrued income taxes | 67,204 |
| Accrued professional fees | 19,982 |
| Other accrued expenses | (4,606) |
| Net cash provided by operating activities | 1,659,765 |
| Cash flows from financing activities: | |
| Distributions to shareholder | (1,296,400) |
| Repayment of advance to shareholder | 386,277 |
| Net cash used in financing activities | (910,123) |
| Increase in cash and cash equivalents | 749,642 |
| Cash and cash equivalents at the beginning of year | 70,611 |
| Cash and cash equivalents at the end of year | \$ 820,253 |

See accompanying notes to financial statements.

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Notes to Financial Statements
December 31, 2003**(1) Organization and Summary of Significant Accounting Policies****(a) Organization and Business**

KD Scientific, Inc. ("KD Scientific" or the "Company") was incorporated in the state of Massachusetts on May 2, 1991 and is engaged in the business of designing, manufacturing and selling microprocessor-controlled syringe pumps and accessories (its one business segment). Its products are sold to various companies and research institutions that conduct scientific research or manufacture equipment used for scientific research. The Company operates in the United States.

(b) Use of Estimates and Assumptions

The preparation of KD Scientific's financial statements requires the use of estimates and assumptions related to the reported amounts of assets and liabilities and the disclosure of contingencies as of the financial statement date and the reported amounts of revenues and expenses during the reporting period. Estimates and assumptions are based on the best available information. Actual results could differ from the estimates and assumptions.

(c) Revenue Recognition

KD Scientific recognizes revenue when products are shipped and the customer takes ownership and assumes risk of loss, collection of the relevant receivable is reasonably assured, persuasive evidence of an arrangement exists, and the sales price is fixed or determinable. The Company provides for estimated amounts of future returns upon shipment of products based on historical experience.

(d) Cash and Cash Equivalents

KD Scientific considers all highly liquid investments purchased with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents consist of amounts on deposit with a commercial bank and a mutual fund company in demand and money market accounts.

(e) Fair Value of Financial Instruments

The carrying amounts reported in the balance sheet for cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximate their fair values due to the short maturity of these instruments.

(f) Inventories

Inventories are stated at the lower of cost or market. Cost is determined using the first-in, first-out method and market is based on net realizable value.

(g) Income Taxes

Income taxes include state income taxes. The Company is an "S" corporation for Massachusetts and federal income tax purposes; accordingly, such taxes are borne by the sole shareholder.

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The Company uses the asset and liability method of accounting for income taxes. Under the asset and liability method, deferred income taxes are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under the asset and liability method, the effect on deferred taxes or a change in tax rates is recognized in income in the years that include the enactment date.

(h) Income Per Share

Basic income per share is computed by dividing net income by the weighted average number of shares of common stock outstanding during the period. There were no potentially dilutive securities outstanding during the period and, therefore, dilutive income per share is equal to basic income per share.

(i) Recently Adopted Accounting Standards

In December 2003, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 132 (revised), *Employers' Disclosures about Pensions and Other Postretirement Benefits*. SFAS No. 132 (revised) prescribes employers' disclosures about pension plans and other postretirement benefit plans; it does not change the measurement or recognition of those plans. SFAS No. 132 (revised) also requires additional disclosures about the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other postretirement benefit plans. SFAS No. 132 (revised) generally is effective for fiscal years ending after December 15, 2003. As the Company's pension plan was terminated as of December 31, 2003, the additional disclosures which would have been effective as of December 31, 2003 are not required.

In June 2001, SFAS No. 143, *Accounting for Asset Retirement Obligations*, was issued. SFAS No. 143 applies to legal obligations associated with the retirement of certain tangible long-lived assets. This Statement is effective for fiscal years beginning after June 15, 2002. The Company adopted

SFAS No. 143 on January 1, 2003. The adoption of this Statement did not have a material impact on the Company's results of operations or financial position.

In May 2002, SFAS No. 145, *Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections*, was issued. SFAS No. 145, which is effective for fiscal years beginning after May 15, 2002, rescinds SFAS No. 4, *Reporting Gains and Losses from Extinguishment of Debt—an Amendment of APB Opinion No. 30*; SFAS No. 64, *Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements—an Amendment of FASB Statement No. 4*; and SFAS No. 44, *Accounting for Intangible Assets of Motor Carriers—an Amendment of Chapter 5 of ARB No. 43 and an interpretation of APB Opinions 17 and 30*. This Statement also amends SFAS No. 13, *Accounting for Leases*, to eliminate an inconsistency between the required accounting for sale-leaseback transactions. This Statement also amends other existing authoritative pronouncements to make various technical corrections, clarify meanings, or describe their applicability under changed conditions. The Company adopted SFAS No. 145 on January 1, 2003. The adoption of SFAS No. 145 did not have a material impact on the Company's results of operations or financial position.

In July 2002, SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*, was issued. SFAS No. 146 is based on the fundamental principle that a liability for a cost associated with an exit or disposal activity should be recorded when it (1) is incurred, and (2) can be measured at fair value. SFAS No. 146 is effective for exit and disposal activities initiated after December 31, 2002. The Company adopted SFAS No. 146 on January 1, 2003. The adoption of this Statement did not have a material impact on the Company's results of operations or financial position.

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In November 2002, the FASB issued Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others, an interpretation of FASB Statements No. 5, 57 and 107 and a rescission of FASB Interpretation No. 34*. This Interpretation elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under guarantees issued. The Interpretation also clarifies that a guarantor is required to recognize, at inception of a guarantee, a liability for the fair value of the obligation undertaken. The initial recognition and measurement provisions of the Interpretation are applicable to guarantees issued or modified after December 31, 2002. The disclosure requirements are effective for financial statements of interim and annual periods ending after December 31, 2002. The Company adopted this Interpretation on January 1, 2003 and there was no material impact on the Company's results of operations or financial position.

In December 2003, the FASB issued FASB Interpretation No. 46 (revised December 2003) ("FIN 46R"), *Consolidation of Variable Interest Entities*, which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights and accordingly should consolidate the entity. FIN 46R replaces FASB Interpretation No. 46, *Consolidation of Variable Interest Entities*, which was issued in January 2003. The Company will be required to apply FIN 46R to variable interests in VIEs created after December 31, 2003. For variable interests in VIEs created before January 1, 2004, the Interpretation will be applied beginning on January 1, 2005. For any VIEs that must be consolidated under FIN 46R that were created before January 1, 2004, the assets, liabilities and non-controlling interests of the VIE initially would be measured at their carrying amounts with any difference between the net amount added to the balance sheet and any previously recognized interest being recognized as the cumulative effect of an accounting change. If determining the carrying amounts is not practicable, fair value at the date FIN 46R first applies may be used to measure the assets, liabilities and non-controlling interest of the VIE. The Company does not believe the adoption of this Interpretation will have a material impact on its results of operations or financial position.

In November, 2002, the Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 00-21, *Revenue Arrangements with Multiple Deliverables*. EITF Issue No. 00-21 addresses the accounting, by a vendor, for contractual arrangements in which multiple revenue-generating activities will be performed by the vendor. The Issue addresses when and, if so, how an arrangement involving multiple deliverables should be divided into separate units of accounting. The Issue also addresses how the arrangement consideration should be measured and allocated to the separate units of accounting in the arrangement. This Issue otherwise does not change applicable revenue recognition criteria. Companies are required to adopt this consensus for fiscal periods beginning after June 15, 2003. Companies may apply this consensus prospectively to new arrangements initiated after the date of adoption or as a cumulative catch-up adjustment. The Company prospectively adopted the provisions of the EITF's consensus on this Issue on July 1, 2003 and has determined that the application did not have a material impact on the Company's results of operations or financial position as of and for the six months ended December 31, 2003.

In May 2003, the FASB issued SFAS No. 150, *Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity*. This Statement requires that certain instruments that were previously classified as equity on a company's statement of financial position now be classified as liabilities. The Statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. The Company has determined that application of this Statement did not have a material impact on the Company's results of operations or financial position.

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(2) Inventories

Inventories consist of the following at December 31, 2003:

| | | |
|------------------|----|----------------|
| Raw materials | \$ | 98,406 |
| Work in progress | | 31,077 |
| Finished goods | | 59,962 |
| | \$ | <u>189,445</u> |

(3) Leases

KD Scientific leases its manufacturing and office site in New Hope, Pennsylvania from the Company's sole shareholder on a tenant-at-will basis. Rent expense for the year ended December 31, 2003 was \$19,681.

(4) Employee Benefit Plans

KD Scientific maintained a defined benefit pension plan covering its full-time employee. Benefits are based on years of service and the employee's highest consecutive three year average salary before retirement, subject to a \$200,000 cap. Legal funding standards of the United States are followed to maintain sufficient assets in the trust fund to meet the benefit obligations. The pension plan was terminated as of December 31, 2003 at which time the participant was fully vested in the plan.

The components of the Company's pension expense for 2003 follows:

| | |
|--|-------------------|
| Components of net periodic benefit cost: | |
| Service cost | \$ 109,290 |
| Interest cost | 87,327 |
| Actual return on investment assets | (44,287) |
| Net amortization gain | (803) |
| Net periodic benefit cost | <u>\$ 151,527</u> |

The change in benefit obligation and the fair value of the plan assets during the year ended December 31, 2003, including the settlement amounts as of the plan termination date, are as follows:

| | |
|--|--------------|
| Change in benefit obligation: | |
| Balance at beginning of year | \$ 1,518,739 |
| Service cost | 109,290 |
| Interest cost | 87,327 |
| Change in insurance policy cash values | 20,640 |
| Unrecognized net gain | (14,225) |
| Plan settlement | (1,721,771) |
| Balance at end of year | <u>\$ —</u> |

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| | |
|--|--------------|
| Change in fair value of plan assets: | |
| Balance at beginning of year | \$ 1,092,697 |
| Actual return on investment assets | 44,287 |
| Change in insurance policy cash values | 20,640 |
| Employer contributions | 576,766 |
| Plan settlement | (1,734,390) |
| Balance at end of year | <u>\$ —</u> |

The weighted average assumptions used in determining the 2003 net periodic benefit cost for the pension plan are as follows:

| | |
|-------------------------------|-------|
| Weighted average assumptions: | |
| Discount rate | 5.75% |
| Expected return on assets | 5.75% |
| Rate of compensation increase | 3.00% |

(5) Concentration of Credit Risk

KD Scientific is subject to credit risk from certain of its financial instruments, primarily accounts receivable. Credit risk inherent in accounts receivable arises when significant amounts are due from any single customer. At December 31, 2003, three customers accounted for 32%, 14% and 10% of accounts receivable, respectively. No other customer accounted for more than 10% of accounts receivable at December 31, 2003. For the year ended December 31, 2003, three customers accounted for 14%, 12% and 11% of revenues, respectively. No other customer accounted for more than 10% of revenues for the year ended December 31, 2003.

(6) Subsequent Event

On March 3, 2004, the sole shareholder of KD Scientific sold all of the issued and outstanding shares of KD Scientific, Inc. to Harvard Bioscience, Inc.

(7) Contingencies

The Company is subject to legal proceedings and claims arising out of its normal course of business. Management is not aware of any legal proceedings or claims which would have a material impact on the Company's results of operations or financial position.

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UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

The following unaudited pro forma condensed combined statement of operations is presented for illustrative purposes only and does not purport to be indicative of the consolidated results of operations for future periods or the results that actually would have been realized had Harvard Bioscience, Inc. and its subsidiaries ("Harvard Bioscience") and KD Scientific, Inc. ("KD Scientific") been a consolidated company during the specified period.

The following unaudited pro forma condensed combined statement of operations for the year ended December 31, 2003 assumes the acquisition of KD Scientific by Harvard Bioscience occurred on January 1, 2003 and is based on the respective audited historical consolidated financial statements and the notes thereto of Harvard Bioscience and KD Scientific after giving effect to the acquisition of KD Scientific using the purchase method of accounting. The unaudited pro forma condensed combined statement of operations reflects the preliminary allocation of the purchase price to the acquired assets and liabilities of KD Scientific. The final allocation will be based, in part, on an independent appraisal of the fair values of certain acquired assets that has not yet been performed. The independent appraisal may differ significantly from the preliminary allocation of the purchase price. The preliminary allocation used herein is based on Harvard Bioscience's management estimates of the fair value of the assets acquired and liabilities assumed utilizing the best information available at the time the estimates were made.

Certain funds related to the acquisition of KD Scientific are held in escrow pending the resolution of certain indemnification obligations of the seller. A purchase price adjustment may occur as a result of the resolution of the indemnification provisions. An adjustment to the purchase price could affect the values assigned to the assets acquired, including goodwill, and the liabilities assumed.

The pro forma adjustments are based upon available information and upon certain assumptions as described in the notes to the unaudited pro forma condensed combined financial information. Harvard Bioscience's management believes the pro forma adjustments are reasonable under the circumstances.

The unaudited pro forma condensed combined statement of operations and accompanying notes should be read in conjunction with the historical consolidated financial statements and accompanying notes thereto of Harvard Bioscience for the year ended December 31, 2003, included in its Annual Report on Form 10-K, filed with the Securities and Exchange Commission, and the corresponding separate historical financial statements of KD Scientific, which are included in this Form 8-K/A.

UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS

Year ended December 31, 2003
(in thousands, except share and per share amounts)

| | For the Year ended December 31, 2003 | | | |
|--|--------------------------------------|---------------|-----------------------|--------------------|
| | Harvard Bioscience | KD Scientific | Pro Forma Adjustments | Pro Forma Combined |
| Revenues | \$ 87,141 | \$ 3,334 | \$ — | \$ 90,475 |
| Operating expenses: | | | | |
| Cost of product revenues | 43,731 | 1,225 | 31(2A) | 44,987 |
| Selling, general and administrative expenses | 35,745 | 315 | 1,007(2B) | 37,067 |
| Operating income (loss) | 7,665 | 1,794 | (1,038) | 8,421 |
| Other income (expense): | | | | |
| Interest, net | (151) | 3 | (283) (2C) | (431) |
| Other, net | (277) | — | — | (277) |
| Total other income (expense), net | (428) | 3 | (283) | (708) |
| Income (loss) before income taxes | 7,237 | 1,797 | (1,321) | 7,713 |
| Income tax expense | 2,977 | 67 | 570(2D) | 3,614 |
| Net income | \$ 4,260 | \$ 1,730 | \$ (1,891) | \$ 4,099 |
| Income per share: | | | | |
| Basic | \$ 0.14 | \$ — | \$ — | \$ 0.14 |
| Diluted | \$ 0.14 | \$ — | \$ — | \$ 0.13 |
| Weighted average common shares: | | | | |
| Basic | 29,923,709 | — | — | 29,923,709 |
| Diluted | 30,711,782 | — | — | 30,711,782 |

The accompanying notes are an integral part of the unaudited pro forma condensed combined statement of operations.

NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

Note 1. Basis of Presentation and Purchase Price

On March 3, 2004, Harvard Bioscience, Inc. ("Harvard Bioscience") completed its acquisition of KD Scientific, Inc. ("KD Scientific"). The acquisition was consummated pursuant to a stock purchase agreement dated as of March 3, 2004, by and among KD Scientific, the president and sole shareholder of KD Scientific, and Harvard Bioscience (the "Purchase Agreement"). The transaction was accounted for as a purchase business combination under Statement of Financial Accounting Standards No. 141, *Business Combinations*. The total purchase price consideration was \$6,650,000 in cash, of which \$518,405 is held in escrow pending the resolution of the seller's indemnification obligations. In addition, Harvard Bioscience estimates that approximately \$210,000 of direct acquisition costs will be incurred. Harvard Bioscience borrowed under its existing revolving credit facility to fund the acquisition.

The unaudited pro forma condensed combined statement of operations for the year ended December 31, 2003 gives effect to the acquisition as if the transaction had occurred on January 1, 2003. The purchase price allocation is based on Harvard Bioscience's management estimates of the fair value of the assets, utilizing the best information available at the time the estimates were made. An independent appraisal of the fair value of the assets and the purchase price allocation will be performed and may differ significantly from management's estimates used herein. Shown below is the preliminary purchase price allocation, including estimated direct acquisition costs of approximately \$210,000 (in thousands):

| | | |
|---|-----------|--------------|
| Net tangible assets | \$ | 403 |
| Purchased intangible assets with definite lives | | 5,230 |
| Goodwill | | 1,227 |
| | <u>\$</u> | <u>6,860</u> |

During 2004 and prior to the sale of KD Scientific to Harvard Bioscience on March 3, 2004, distributions totaling \$979,425 were made to the president and sole shareholder of KD Scientific.

Note 2. Pro Forma Adjustments

The pro forma adjustments are based on an estimated allocation of purchase price to the assets acquired and liabilities assumed based on the balance sheet of KD Scientific as of the acquisition date.

- (A) Backlog as of the acquisition date is estimated to have a value of \$31,012 and is assumed to be expensed as the backlog is shipped. In the unaudited pro forma condensed combined statement of operations for the year ended December 31, 2003, the estimated backlog valuation is expensed through cost of product revenues.
- (B) The estimated fair values of identifiable, definite lived intangible assets and of goodwill as of the acquisition date are as follows, including an estimate of their useful lives (dollar amounts in thousands):

| | <u>Fair Value Estimate</u> | <u>Useful Life Estimate</u> |
|----------------------------------|--------------------------------|---------------------------------|
| Definite lived intangibles: | | |
| Trade name | \$ 64 | 10 years |
| Acquired technologies | 323 | 10 years |
| Distribution channel | 4,843 | 5 years |
| Total definite lived intangibles | <u>5,230</u> | |
| Goodwill | 1,227 | Indefinite |
| Total intangibles and goodwill | <u>\$ 6,457</u> | |

99.3-3

Amortization of purchased intangible assets with definite useful lives in the unaudited pro forma condensed combined statement of operations for the year ended December 31, 2003 is estimated to be \$1,007,000.

- (C) Adjustment to reflect the interest cost associated with debt used to acquire KD Scientific. Interest expense is calculated using an interest rate of 4.1225% per annum which approximates the average month-end prime rate of interest during 2003 as published by the Federal Reserve System. The prime rate of interest reflects Harvard Bioscience's borrowing cost during the year ended December 31, 2003.
- (D) Adjustment to reflect the estimated income tax effects of the acquisition, including the assumed realization of tax expense for the combined entity.

Note 3. Pro Forma Net Income Per Share

The unaudited basic and diluted net income per share amounts are based on the weighted average number of shares of Harvard Bioscience's common stock that were outstanding during the year ended December 31, 2003.

99.3-4